

## Long Questions

1. Define Organizational Behavior and explain its scope in modern business environments.
2. How does the external environment influence the practices and outcomes of Organizational Behavior?
3. Discuss the impact of Information Technology on Organizational Behavior in contemporary workplaces.
4. Explain how globalization has reshaped Organizational Behavior in multinational corporations.
5. How does workforce diversity affect communication and team dynamics in an organization?
6. Discuss the role of ethics in guiding Organizational Behavior and decision-making processes.
7. Describe how organizational culture influences employee attitudes and behaviors.
8. What is the importance of reward systems in motivating employees and shaping Organizational Behavior?
9. How does organizational design impact employee performance and satisfaction?
10. Analyze the effects of leadership styles on Organizational Behavior and employee engagement.
11. Explain the concept of perception in the context of Organizational Behavior and its importance.
12. How does perceptual selectivity affect decision-making and problem-solving in teams?
13. Discuss the significance of social perception in workplace interactions and team cohesion.
14. Describe Attribution Theory and its relevance to understanding employee behavior.
15. Explain the concept of locus of control and its impact on employee motivation and performance.

16. What are common attribution errors, and how can they affect relationships in the workplace?
17. How does impression management influence interpersonal dynamics and career progression in organizations?
18. Analyze how perception shapes employee responses to organizational change initiatives.
19. Discuss the role of perceptual organization in team effectiveness and conflict resolution.
20. Explain how attribution biases can impact performance evaluations and management decisions.
21. Describe the challenges managers face in addressing perceptual biases and fostering an inclusive work environment.
22. How can organizations train employees to improve social perception and reduce misunderstandings?
23. Discuss the relationship between perception and job satisfaction among employees.
24. Explain how leaders can use understanding of locus of control to enhance team performance.
25. Analyze the implications of attribution errors on team morale and organizational trust.
26. How does effective management of impression techniques contribute to a positive organizational image?
27. Discuss strategies for overcoming perceptual barriers in diverse and multicultural teams.
28. Explain the role of attribution in conflict management and resolution within teams.
29. Describe how perceptual accuracy can be improved through organizational development initiatives.
30. Analyze the role of perception in shaping organizational policies and practices related to employee well-being.
31. Discuss the role of personality traits in influencing an individual's behavior in an organizational context.

32. Explain how personality can be viewed as a continuum in the workplace.
33. Describe the impact of employee attitudes on team dynamics and productivity.
34. How do personality types affect leadership styles and effectiveness?
35. Analyze the relationship between personality traits and conflict resolution strategies in teams.
36. Explain the Johari Window model and its application in enhancing self-awareness among employees.
37. Discuss how the Johari Window can be used to improve interpersonal relationships in the workplace.
38. Describe the concept of transactional analysis and its relevance in organizational communication.
39. How can leaders utilize transactional analysis to enhance team performance?
40. Discuss the role of the Johari Window in fostering emotional intelligence among managers.
41. Explain how job attitudes, such as job satisfaction and organizational commitment, impact employee turnover.
42. Describe the dimensions of attitudes and their implications for workplace behavior.
43. How can managers positively influence the attitudes of their employees?
44. Discuss the link between employee attitudes and customer satisfaction.
45. Analyze the effects of workplace attitudes on organizational change initiatives.
46. Explain Maslow's Hierarchy of Needs and its application in motivating employees.
47. Discuss the role of motivational needs in shaping employee engagement strategies.
48. How do intrinsic and extrinsic motivational factors influence employee performance?
49. Analyze the challenges in meeting diverse motivational needs in a multicultural team.

50. Describe the process of motivation in the context of team dynamics and cooperation.
51. Discuss Herzberg's Two-Factor Theory and its application in modern organizational settings.
52. How does the Expectancy Theory explain employee motivation and its impact on work performance?
53. Describe the principles of Goal-Setting Theory and their relevance in setting performance targets.
54. Analyze the differences and applications of intrinsic versus extrinsic motivation in organizational contexts.
55. Explain how contemporary motivation theories address remote and hybrid work environments.
56. Discuss the concept of positive organizational behavior and its key components, such as optimism and self-efficacy.
57. Explain the role of emotional intelligence in leadership and team management.
58. How does optimism in the workplace influence team morale and resilience?
59. Describe strategies for enhancing self-efficacy among employees in challenging work environments.
60. Analyze the impact of positive organizational behavior on organizational change and adaptation.
61. Discuss the various types of communication used in organizations and their significance in different contexts.
62. How does interactive communication enhance team performance and decision-making in an organizational setting?
63. Identify common barriers to effective communication in the workplace and suggest strategies to overcome them.
64. Explain the importance of non-verbal communication in an organizational context and its impact on interpersonal relationships.
65. Discuss how technological advancements have transformed communication practices within modern organizations.

66. Analyze the role of cross-cultural communication in global organizations and strategies for managing communication challenges.
67. Describe the process and benefits of implementing a feedback culture in an organization to improve communication.
68. How can organizations utilize communication to effectively manage change and uncertainty within the workforce?
69. Discuss the importance of communication skills in leadership and their impact on organizational culture.
70. Explain the concept of participative decision-making and its benefits in organizational settings.
71. Discuss how participative decision-making techniques can be integrated into a company's culture and processes.
72. Analyze the role of creativity in group decision-making and how it can be fostered within teams.
73. Compare and contrast individual decision-making with group decision-making in terms of effectiveness and outcomes.
74. Discuss the challenges organizations face in implementing group decision-making processes and how these can be mitigated.
75. Explain how decision-making styles can vary across different organizational cultures and the impact on business outcomes.